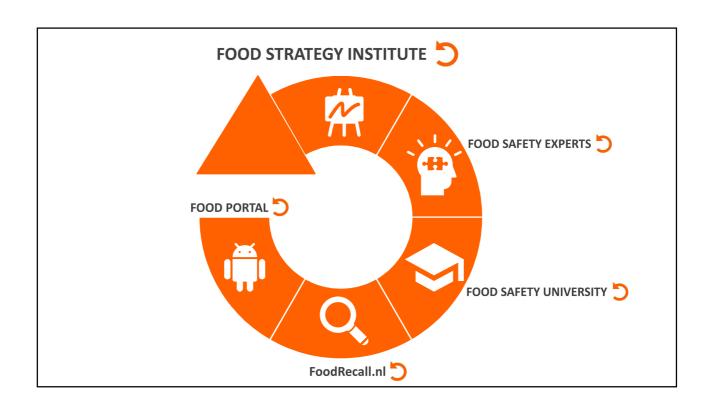


Allergen Related Recalls & Learnings

Rob Kooijmans CEO, Food Strategy Institute

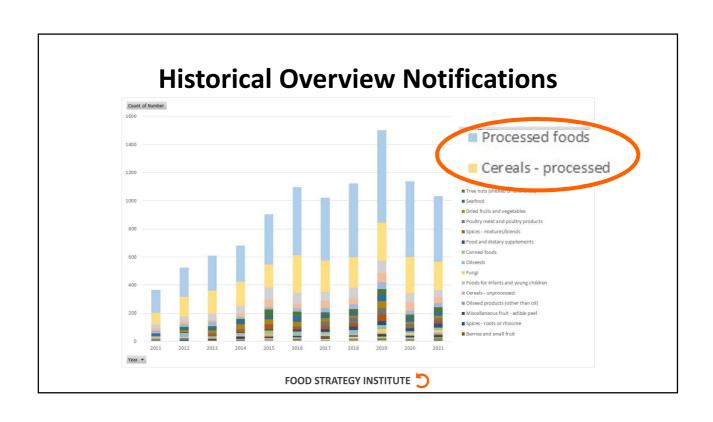


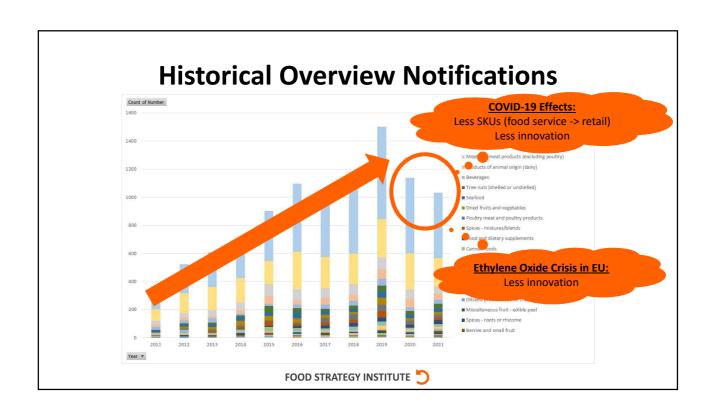
Poll

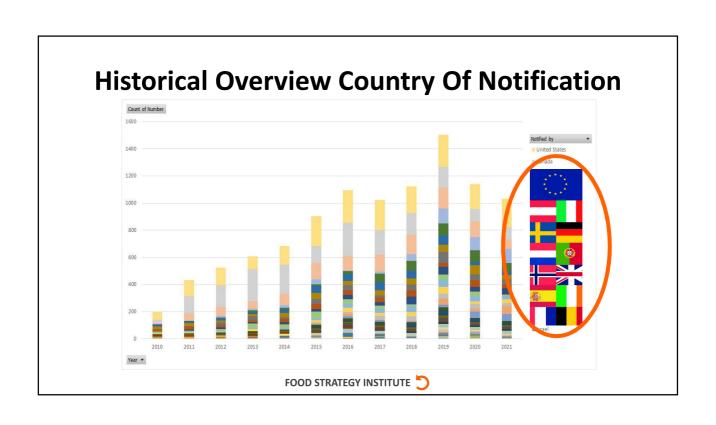
Did you ever have an allergen related recall?

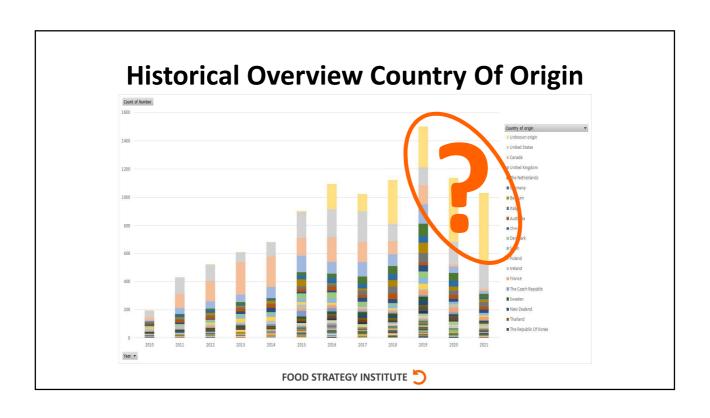
- Yes in the last 12 months
- Yes in the last 5 years
- Yes more than 5 years ago
- No never
- Not relevant we operate allergen free





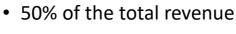






Poll

What do you think is the average cost of a recall?



- 20% of the total revenue
- 10% of the total revenue
- 1% of the total revenue
- 0.1% of the total revenue



Impact Of Recalls

- Financial
 - 0.1% to 10% of total revenue of the company
 - − 1% to 100% of net profit



Impact Of Recalls

- Financial
 - 0.1% to 10% of total revenue of the company
 - 1% to 100% of net profit
- Brand damage (especially retail brands / free from brands)
 - Drop in sales volume which takes 10 years to recover



Impact Of Recalls

- Financial
 - 0.1% to 10% of total revenue of the company
 - 1% to 100% of net profit
- Brand damage (especially retail brands / free from brands)
 - Drop in sales volume which takes 10 years to recover
- Resources
 - Time of staff
 - Rescheduling production (efficiency)
 - Additional handling & transport

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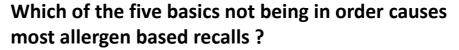
Impact Of Recalls

- Co-packing operations (often overlooked as risk)
 - Loss of volume of involved customer
 - Loss of volume of other customers
- Additional audits
 - Authorities
 - Customers
- Personal
 - Depression & burnout





Poll





- Collect raw material information
- Apply correct recipe
- Design correct label
- Prevent exchange of products and labels
- Prevent cross contact

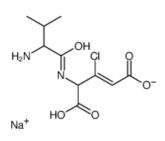


Examples Of Allergen Related Issues



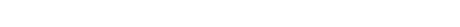
Raw materials

- Understanding the supplier processes and their supply chain in detail





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Examples Of Allergen Related Issues



Raw materials

- Understanding the supplier processes and their supply chain in detail



Storage and transport

- Understanding risks of cross-contamination





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Examples Of Allergen Related Issues







Raw materials

- Understanding the supplier processes and their supply chain in detail



Storage and transport

- Understanding risks of cross-contamination



Recipe management

- Understanding the meaning and content of raw materials
- Master data accuracy
- Manually creating lists of allergens



Examples Of Allergen Related Issues FOOD STRATEGY INSTITUTE



Label management

- Provision of label data from recipe management system
- Errors made during printing

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Examples Of Allergen Related Issues







Label management



- Provision of label data from recipe management system
 - Errors made during printing
 - Errors made during handling and storage of labels
 - Absence of automated end of line checks on labels

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Examples Of Allergen Related Issues











Label management

- Provision of label data from recipe management system
- Errors made during printing
- Errors made during handling and storage of labels
- Absence of automated end of line checks on labels



Operations

- Manual dosing of minor ingredients
- Product sequencing
- Cleaning execution & cleaning validation

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